

# Salary Negotiation Guide

Attendants · Ireland

## What You Should Earn

Based on **1 data points** for **Attendants** roles in **Ireland**, the market benchmark is:

| Percentile          | Salary  | Meaning                           |
|---------------------|---------|-----------------------------------|
| 25th (entry/lower)  | €39,069 | Entry point or below-market offer |
| Median (50th)       | €39,681 | Typical market rate               |
| 75th (strong offer) | €40,294 | <b>Your negotiation target</b>    |

**Recommended opening ask: €40,294 (75th percentile, medium confidence, n=1)**

## How to Negotiate — 6 Proven Tactics

1. Lead with market data, not personal need — say 'Based on current benchmarks for this role in Ireland, the market rate is €X–€Y.'
2. Anchor high within the range — start at p75 to leave room for counter-offers.
3. Confirm the full package — pension (standard is 5–10%), health insurance, annual leave (legal minimum is 20 days), and remote flexibility all have monetary value.
4. Ask about review timelines — 'When is the next salary review cycle?' normalises future increases.
5. Never give a number first — respond to 'what are your expectations?' with 'I'd like to understand the full role before discussing salary.'
6. Use silence — after stating your number, stop talking. Silence creates pressure to respond.